



May 2004

Contacts:

Dennis Milosky
President
650-651-3020

Terry Holmes
Secretary
510-475-0552

Jonathan Miller
Web Manager
510-456-7890

dmilosky@techinst.com

tholmes@injexindustries.com

jonathan@diamondsystems.com



SFBAUG Minutes
4-22-04.doc

Summary the April meeting held at Finelite, Inc.

I want to thank Diane Thornbrugh of Finelite for hosting the April and Rebecca Koehler of Dynamic Details for hosting lunch for the meeting.

Vineyard Software Event Manager

Don Farber, co-founder of Vineyard Software presented a demonstration of the Event Manager program which is the Exact Software version of their Knowledge Sync product. Event Manager falls into the software category of Business Activity Monitoring (BAM) software that is designed to maximize organizational efficiency by automating events based on user defined "triggers".

According to Don, the system is sold with approximately 20 pre-defined

events that are written specifically for the Macola interface. A sampling of the common uses of Event Manger would be: identify inventory that reaches the reorder point, auto generation and delivery of customer order acknowledgments, warning of changes to master files, monitoring of delivery status and performance for key vendors and comparing project actual status using percentage of completion to budget.

Don did a terrific job of taking us through the process of designing an event, discussing the practical applications of the product and demonstrating its overall ease of use. Everyone who attended the meeting felt that the product has the potential to add value to our organizations.

I want to thank Don for his excellent presentation.

Invitation to Exact VAR's

At the April meeting, we agreed to open the general session of our meetings to representatives of Exact

Software, Exact VAR's and any Exact 3rd party software vendors who choose to attend. This invitation is only open during our general session. Our hope is that by opening up the meetings, these representatives will be able to augment the technical presentations based on their own experience. No direct solicitation of business will be allowed during the meetings.

We agree to experiment for the next three meetings and then will revisit this policy after the trial period.

Exact National Users Conference Planned for 2004

Exact has announced its national user conference Engage 2004. The dates are October 3-6 at the Chicago Hilton. Details were included in the most recent Softwire.

June Meeting Topic

The June 10 meeting will feature a presentation by Mike Solomon of Exact Software on writing advanced Crystal Reports. Mike has extensive experience with Crystal and should be able to offer some great tips to help us. He also has extensive knowledge of the database structure which is critical to writing effective reports.

As always, we will be meeting at Finelite, Inc. in Union City and the meeting will end promptly at 2:30.

Next meeting:

Thursday, June 10 at 12:00 pm

Lunch hosted by: Steve Conk of SF Bay Brands

June 10: Advanced Crystal Reports – presented by Mike Solomon of Exact Software

Future meeting dates and topics:

August 12: Bar coding solutions – presented by Scanco

October 21: BOM and POP modules

December 9: Integrated shipping solutions (StarShip and other vendors)